

## **GENERAL MEETING**

NOVEMBER 10, 2020

UNIBAIL-RODAMCO-WESTFIELD

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# Repositioning URW's capital structure, part of a broader strategic "RESET" plan

TO DATE	TODAY	GOING FORWARD	
Delivered on	Highly responsive	Bolder steps	$\rightarrow$
strategic and capital	to mitigate impact	will be	
allocation priorities	from COVID-19 crisis	taken	

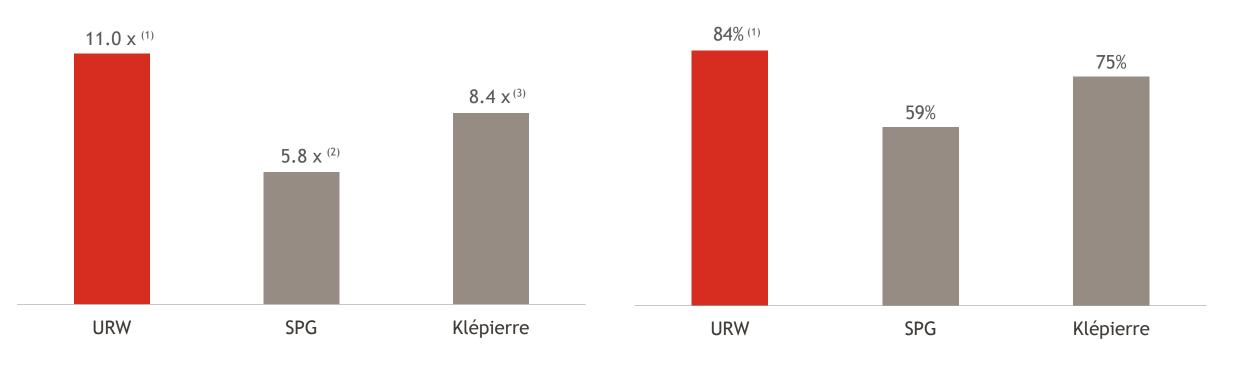
#### €9+ Bn "RESET" Plan

- > €3.5 Bn capital raise
- > €1 Bn cash dividend savings over two years
- > €800 Mn capex reduction
- > €4 Bn asset disposals<sup>(1)</sup> by end 2021
- Maintain strong investment grade rating (A- / Baa1)<sup>(2)</sup>

Strengthen balance sheet to execute URW's long-term strategy

## Capital structure is too stretched for URW in this volatile environment

Net debt / EBITDA markedly higher than key peers	as well as on a net debt / Enterprise Value basis	
Net debt / EBITDA LTM (as at June 2020)	Net debt (as at June 2020) / Enterprise Value	



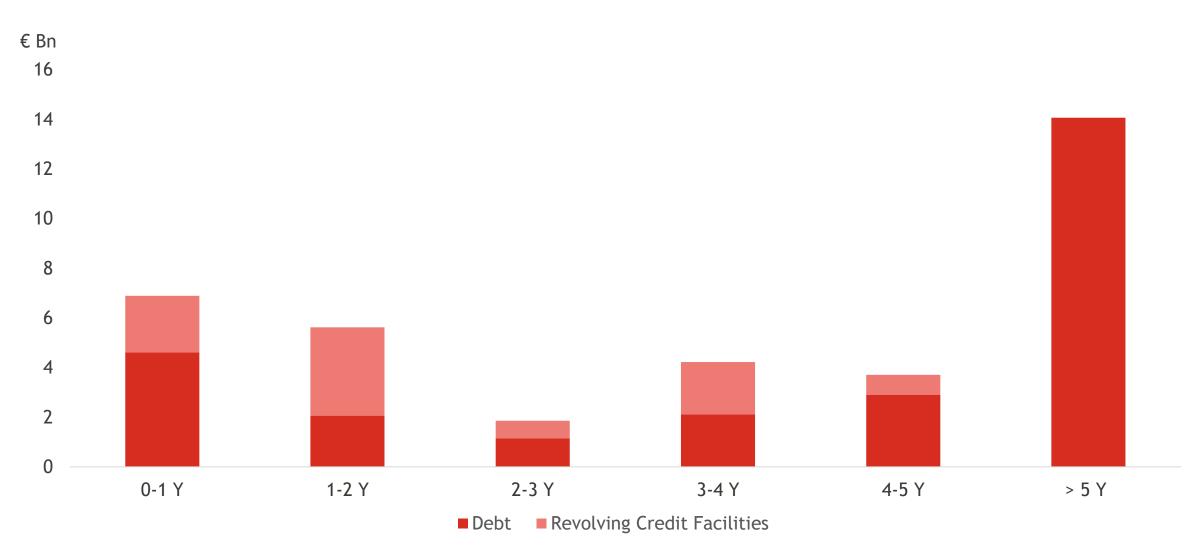
Source: Capital IQ, all company public information as at June 30 for comparision reasons. Market data as at 28-Oct-2020

(1) Based on IFRS data

(2) Net debt to NOI

(3) As reported

## Upcoming outstanding debt refinancing and bank line renewal needs



Nb: URW's debt profile as at September 30, 2020. On an IFRS basis. Excluding from chart: €1,250 Mn Hybrid NC 2023 and €750 Mn Hybrid NC 2026 treated as equity under IFRS and undrawn facilities

## Recovery accelerated through September...

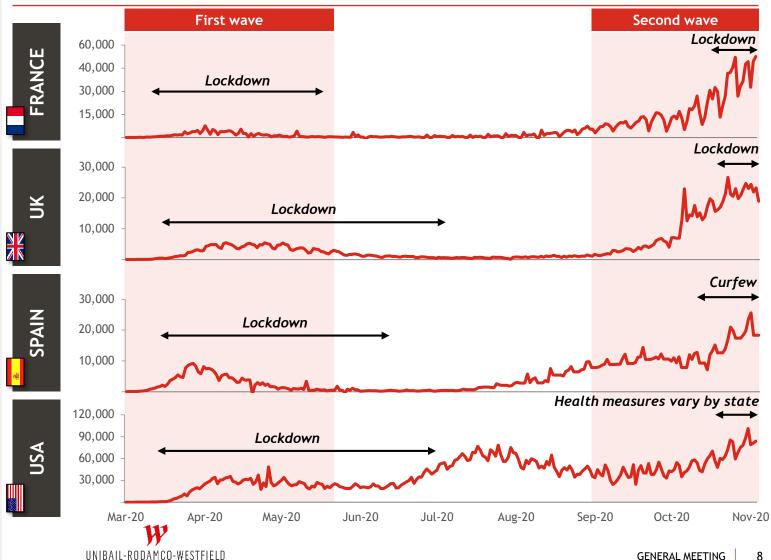
Footfall showed encouraging recovery	<ul> <li>All European centres had reopened by June 15 and all US centres by October 8</li> <li>Footfall in August / September at ~75% of 2019 levels in Europe</li> </ul>
Tenant negotiations <sup>(1)</sup> progressing well	<ul> <li>&gt; 72% of negotiations completed - outcomes in line with expectations</li> <li>&gt; Total COVID-19 rent relief expected to be €250 Mn - €290 Mn</li> </ul>
Rent collection <sup>(1)</sup> increasing progressively	<ul> <li>&gt; Q2 collection: 52% (vs. 38% as at July 24)</li> <li>&gt; 58% Continental Europe, 56% UK, 40% US</li> <li>&gt; Q3 collection: 79%</li> <li>&gt; 91% Continental Europe, 65% UK, 63% US</li> </ul>

### ... but the environment is very uncertain

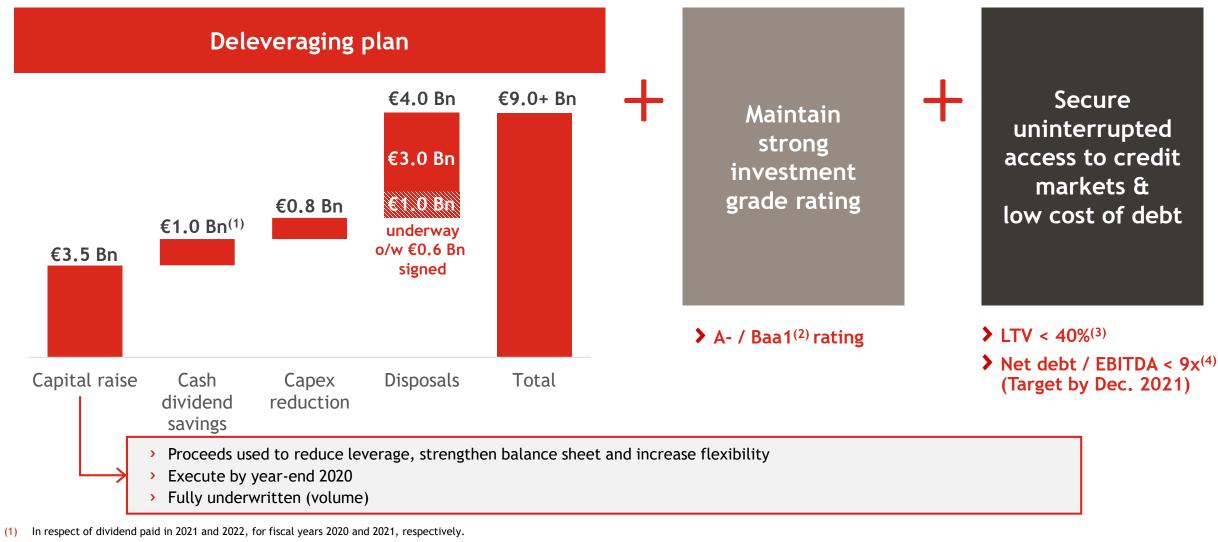
COVID-19 situation deteriorating fast in Europe and the US

> Restrictions tightening, curfews and lockdowns being implemented again

Further pandemic shock waves could dampen consumer spending and retailer prospects again in Europe and the US for the next 6-12 months



## **RESET:** Restore URW's financial strength



- (2) A- (neg) / Baa1 (stable) credit rating
- (3) Based on IFRS (used to calculate the Group's covenant compliance).
- (4) Based on IFRS. Recurring EBITDA, calculated as total recurring operating result and other income minus general expenses, excluding depreciation and amortization

## CONCLUSION



## Q&A QUESTION BEING ASKED



## RESOLUTIONS SUBMITTED TO THE VOTE OF THE GENERAL MEETING



#### Resolution No. 1

- > Delegation of authority granted to the Management Board to issue ordinary shares of the Company with preferential subscription rights
  - Cannot be used during a public tender offer
  - ✓ for a maximum amount of €3.5 Bn
  - $\checkmark$  Delegation for a period of six (6) months

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This resolution is rejected: 61.62%

#### Resolution No. 2

Delegation of authority granted to the Management Board to increase the share capital by issuing ordinary shares and/or securities giving access to the share capital of the Company reserved for participants in Company savings plan (*Plan d'Épargne Entreprise*), without preferential subscription rights, in accordance with Articles L. 3332-18 et seq. of the French Labour Code

Resolution No. 2

Delegation of authority granted to the Management Board to increase the share capital by issuing ordinary shares and/or securities giving access to the share capital of the Company reserved for participants in Company savings plan (*Plan d'Épargne Entreprise*), without preferential subscription rights, in accordance with Articles L. 3332-18 et seq. of the French Labour Code

This resolution is adopted: 78.70%

Resolution No. 3

> Powers for formalities



Resolution No. 3

> Powers for formalities

This resolution is adopted: 91.39%

W UNIBAIL-RODAMCO-WESTFIELD Resolutions filed jointly by Flagship Retail Investment and Rock Investment

Resolutions not approved by the management board and the supervisory board



#### **Resolution A**

> Appointment of Mr. Léon Bressler as a member of the Supervisory Board of Unibail-Rodamco-Westfield SE

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> Appointment of Mr. Léon Bressler as a member of the Supervisory Board of Unibail-Rodamco-Westfield SE

This resolution is adopted: 63.26%

#### **Resolution B**

> Appointment of Mrs. Susana Gallardo as a member of the Supervisory Board of Unibail-Rodamco-Westfield SE

#### **Resolution B**

> Appointment of Mrs. Susana Gallardo as a member of the Supervisory Board of Unibail-Rodamco-Westfield SE

This resolution is adopted: 59.16%

#### **Resolution C**

> Appointment of Mr. Xavier Niel as a member of the Supervisory Board of Unibail-Rodamco-Westfield SE



#### **Resolution C**

> Appointment of Mr. Xavier Niel as a member of the Supervisory Board of Unibail-Rodamco-Westfield SE

This resolution is adopted: 60.99%



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